

■CY2018

|                |               | Jan.   | Feb.   | Mar     | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    | Total     |
|----------------|---------------|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----------|
| Japan          | Passenger car | 9,384  | 10,605 | 16,934  | 7,110  | 6,537  | 9,859  | 10,162 | 8,491  | 12,334 | 10,516 | 9,977  | 7,421  | 119,330   |
|                | Minicar       | 2,734  | 3,009  | 4,201   | 1,897  | 2,005  | 2,325  | 2,116  | 1,702  | 2,882  | 2,325  | 2,176  | 1,752  | 29,124    |
|                | Total         | 12,118 | 13,614 | 21,135  | 9,007  | 8,542  | 12,184 | 12,278 | 10,193 | 15,216 | 12,841 | 12,153 | 9,173  | 148,454   |
|                | U.S.          | 44,357 | 47,249 | 58,097  | 53,170 | 60,146 | 59,841 | 59,426 | 64,088 | 57,044 | 55,394 | 56,782 | 64,541 | 680,135   |
|                | Canada        | 3,221  | 3,254  | 4,830   | 5,710  | 5,513  | 5,348  | 5,044  | 5,035  | 5,622  | 5,500  | 4,995  | 3,998  | 58,070    |
|                | Europe        | 2,956  | 2,788  | 4,126   | 3,644  | 3,790  | 4,533  | 3,308  | 3,719  | 3,347  | 2,929  | 2,794  | 2,623  | 40,557    |
|                | Russia        | 621    | 530    | 495     | 652    | 712    | 667    | 573    | 659    | 718    | 692    | 808    | 1,019  | 8,146     |
|                | Australia     | 4,253  | 3,901  | 5,195   | 4,017  | 4,019  | 4,920  | 3,366  | 3,845  | 4,758  | 4,370  | 3,921  | 3,450  | 50,015    |
|                | China         | 2,394  | 1,049  | 2,356   | 882    | 1,880  | 837    | 1,723  | 1,759  | 2,130  | 1,990  | 2,145  | 2,699  | 21,844    |
|                | Others        | 4,859  | 3,838  | 4,571   | 4,321  | 4,448  | 4,923  | 4,979  | 5,372  | 4,024  | 4,407  | 4,795  | 5,160  | 55,697    |
| Overseas Total |               | 62,661 | 62,609 | 79,670  | 72,396 | 80,508 | 81,069 | 78,419 | 84,477 | 77,643 | 75,282 | 76,240 | 83,490 | 914,464   |
| Global Total   |               | 74,779 | 76,223 | 100,805 | 81,403 | 89,050 | 93,253 | 90,697 | 94,670 | 92,859 | 88,123 | 88,393 | 92,663 | 1,062,918 |

■CY2019

|                |               | Jan.   | Feb.   | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    | Total     |
|----------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----------|
| Japan          | Passenger car | 5,383  | 9,688  | 16,022 | 8,151  | 7,129  | 9,745  | 10,469 | 8,170  | 11,435 | 5,033  | 7,694  | 6,156  | 105,075   |
|                | Minicar       | 1,964  | 2,391  | 3,034  | 1,806  | 1,869  | 2,148  | 2,456  | 1,914  | 3,841  | 1,580  | 1,692  | 1,491  | 26,186    |
|                | Total         | 7,347  | 12,079 | 19,056 | 9,957  | 8,998  | 11,893 | 12,925 | 10,084 | 15,276 | 6,613  | 9,386  | 7,647  | 131,261   |
|                | U.S.          | 46,072 | 49,081 | 61,601 | 57,288 | 63,972 | 61,511 | 64,106 | 70,039 | 51,659 | 55,531 | 56,893 | 62,364 | 700,117   |
|                | Canada        | 3,143  | 3,069  | 4,780  | 5,220  | 5,875  | 5,317  | 5,159  | 4,730  | 4,755  | 5,641  | 5,164  | 4,671  | 57,524    |
|                | Europe        | 2,850  | 2,389  | 2,965  | 2,713  | 2,350  | 2,355  | 2,216  | 1,953  | 2,177  | 1,979  | 2,685  | 6,443  | 33,075    |
|                | Russia        | 456    | 667    | 540    | 514    | 559    | 664    | 586    | 701    | 651    | 711    | 809    | 952    | 7,810     |
|                | Australia     | 3,440  | 2,031  | 3,018  | 3,006  | 4,023  | 4,615  | 3,513  | 3,553  | 3,502  | 3,303  | 3,141  | 2,862  | 40,007    |
|                | China         | 2,509  | 1,368  | 2,097  | 2,222  | 2,433  | 2,575  | 1,942  | 2,213  | 1,673  | 1,937  | 2,027  | 2,208  | 25,204    |
|                | Others        | 4,232  | 3,367  | 4,283  | 3,574  | 3,737  | 3,470  | 4,363  | 4,406  | 4,331  | 3,871  | 3,796  | 3,284  | 46,714    |
| Overseas Total |               | 62,702 | 61,972 | 79,284 | 74,537 | 82,949 | 80,507 | 81,885 | 87,595 | 68,748 | 72,973 | 74,515 | 82,784 | 910,451   |
| Global Total   |               | 70,049 | 74,051 | 98,340 | 84,494 | 91,947 | 92,400 | 94,810 | 97,679 | 84,024 | 79,586 | 83,901 | 90,431 | 1,041,712 |

■CY2020

|                |               | Jan.   | Feb.   | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    | Total   |
|----------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Japan          | Passenger car | 8,456  | 9,407  | 13,129 | 3,587  | 1,704  | 6,485  | 7,454  | 4,755  | 6,417  | 5,869  | 8,413  | 9,097  | 84,773  |
|                | Minicar       | 1,821  | 1,933  | 2,462  | 1,639  | 1,009  | 1,536  | 1,987  | 1,678  | 2,026  | 1,784  | 1,603  | 1,289  | 20,767  |
|                | Total         | 10,277 | 11,340 | 15,591 | 5,226  | 2,713  | 8,021  | 9,441  | 6,433  | 8,443  | 7,653  | 10,016 | 10,386 | 105,540 |
|                | U.S.          | 46,285 | 51,695 | 32,611 | 30,624 | 51,988 | 53,911 | 51,458 | 57,885 | 60,103 | 61,411 | 50,413 | 63,558 | 611,942 |
|                | Canada        | 3,322  | 3,501  | 2,772  | 1,290  | 2,975  | 4,292  | 5,678  | 5,276  | 6,611  | 6,319  | 5,552  | 4,541  | 52,129  |
|                | Europe        | 1,557  | 1,601  | 1,521  | 726    | 1,221  | 1,660  | 1,913  | 1,419  | 2,153  | 1,922  | 1,958  | 2,315  | 19,966  |
|                | Russia        | 370    | 516    | 851    | 99     | 139    | 297    | 513    | 611    | 782    | 677    | 638    | 814    | 6,307   |
|                | Australia     | 2,250  | 2,603  | 3,024  | 1,282  | 2,023  | 3,775  | 2,864  | 2,052  | 2,121  | 2,902  | 3,203  | 3,402  | 31,501  |
|                | China         | 1,832  | 119    | 860    | 1,694  | 2,218  | 2,033  | 1,892  | 2,019  | 2,671  | 2,312  | 2,413  | 2,293  | 22,356  |
|                | Others        | 3,654  | 3,128  | 2,284  | 806    | 1,324  | 2,004  | 2,381  | 2,481  | 2,487  | 2,551  | 3,065  | 3,526  | 29,691  |
| Overseas Total |               | 59,270 | 63,163 | 43,923 | 36,521 | 61,888 | 67,972 | 66,699 | 71,743 | 76,928 | 78,094 | 67,242 | 80,449 | 773,892 |
| Global Total   |               | 69,547 | 74,503 | 59,514 | 41,747 | 64,601 | 75,993 | 76,140 | 78,176 | 85,371 | 85,747 | 77,258 | 90,835 | 879,432 |

■CY2021

|                |               | Jan.   | Feb.   | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    | Total   |
|----------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Japan          | Passenger car | 9,685  | 8,374  | 13,110 | 5,402  | 4,797  | 5,459  | 6,297  | 5,646  | 4,651  | 5,707  | 7,473  | 6,513  | 83,114  |
|                | Minicar       | 1,472  | 2,264  | 2,603  | 1,610  | 1,572  | 1,681  | 1,713  | 1,290  | 1,238  | 822    | 1,086  | 847    | 18,198  |
|                | Total         | 11,157 | 10,638 | 15,713 | 7,012  | 6,369  | 7,140  | 8,010  | 6,936  | 5,889  | 6,529  | 8,559  | 7,360  | 101,312 |
|                | U.S.          | 46,400 | 48,300 | 65,726 | 61,389 | 56,558 | 42,877 | 50,125 | 49,373 | 42,054 | 36,817 | 33,045 | 51,146 | 583,810 |
|                | Canada        | 2,653  | 3,221  | 5,386  | 5,199  | 5,503  | 5,250  | 6,039  | 5,853  | 5,720  | 5,655  | 3,409  | 2,982  | 56,870  |
|                | Europe        | 1,060  | 1,391  | 2,538  | 1,535  | 1,864  | 2,224  | 1,673  | 1,422  | 2,538  | 2,133  | 1,891  | 1,884  | 22,153  |
|                | Russia        | 407    | 528    | 679    | 627    | 588    | 670    | 358    | 438    | 623    | 308    | 233    | 245    | 5,704   |
|                | Australia     | 3,223  | 2,639  | 4,212  | 3,451  | 3,547  | 3,021  | 2,376  | 3,232  | 3,062  | 2,736  | 2,712  | 2,804  | 37,015  |
|                | China         | 1,320  | 704    | 1,774  | 1,624  | 1,984  | 1,753  | 1,353  | 1,734  | 1,687  | 1,004  | 703    | 1,128  | 16,768  |
|                | Others        | 4,272  | 2,913  | 3,602  | 3,399  | 3,195  | 2,718  | 2,591  | 2,552  | 2,951  | 3,133  | 2,506  | 2,847  | 36,679  |
| Overseas Total |               | 59,335 | 59,696 | 83,917 | 77,224 | 73,239 | 58,513 | 64,515 | 64,604 | 58,635 | 51,786 | 44,499 | 63,036 | 758,999 |
| Global Total   |               | 70,492 | 70,334 | 99,630 | 84,236 | 79,608 | 65,653 | 72,525 | 71,540 | 64,524 | 58,315 | 53,058 | 70,396 | 860,311 |

■CY2022

|                |               | Jan.   | Feb.   | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    | Total   |
|----------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Japan          | Passenger car | 5,000  | 4,591  | 11,387 | 5,736  | 3,480  | 6,153  | 9,332  | 6,348  | 7,921  | 7,210  | 7,426  | 6,836  | 81,420  |
|                | Minicar       | 1,489  | 1,639  | 2,084  | 1,590  | 1,326  | 1,533  | 1,462  | 1,437  | 2,176  | 1,752  | 1,633  | 1,317  | 19,438  |
|                | Total         | 6,489  | 6,230  | 13,471 | 7,326  | 4,806  | 7,686  | 10,794 | 7,785  | 10,097 | 8,962  | 9,059  | 8,153  | 100,858 |
|                | U.S.          | 44,158 | 44,866 | 43,322 | 45,748 | 42,526 | 43,175 | 41,536 | 50,126 | 45,658 | 48,568 | 50,138 | 56,760 | 556,581 |
|                | Canada        | 3,310  | 3,347  | 4,047  | 3,455  | 4,131  | 3,577  | 3,143  | 3,417  | 4,183  | 4,004  | 3,881  | 3,514  | 44,009  |
|                | Europe        | 1,207  | 1,414  | 1,912  | 1,244  | 1,423  | 1,276  | 1,151  | 1,103  | 1,499  | 1,445  | 1,750  | 1,503  | 16,927  |
|                | Russia        | 335    | 352    | 208    | 95     | 81     | 162    | 47     | 57     | 51     | 35     | 22     | 84     | 1,529   |
|                | Australia     | 2,722  | 3,151  | 2,279  | 1,644  | 3,626  | 3,575  | 2,822  | 2,960  | 3,167  | 2,318  | 3,701  | 4,071  | 36,036  |
|                | China         | 788    | 552    | 905    | 693    | 878    | 1,488  | 1,256  | 1,347  | 950    | 848    | 616    | 903    | 11,224  |
|                | Others        | 2,759  | 2,297  | 2,504  | 2,754  | 2,501  | 2,785  | 2,897  | 3,227  | 2,911  | 2,996  | 3,403  | 3,625  | 34,659  |
| Overseas Total |               | 55,279 | 55,979 | 55,177 | 55,633 | 55,166 | 56,038 | 52,852 | 62,237 | 58,419 | 60,214 | 63,511 | 70,460 | 700,965 |
| Global Total   |               | 61,768 | 62,209 | 68,648 | 62,959 | 59,972 | 63,724 | 63,646 | 70,022 | 68,516 | 69,176 | 72,570 | 78,613 | 801,823 |

■CY2023

|                |               | Jan.   | Feb.   | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    | Total   |
|----------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Japan          | Passenger car | 7,544  | 5,611  | 10,373 | 6,143  | 5,008  | 6,434  | 7,248  | 5,470  | 8,175  | 8,810  | 9,253  | 9,729  | 89,798  |
|                | Minicar       | 1,469  | 1,569  | 1,977  | 1,516  | 1,391  | 1,269  | 893    | 1,053  | 1,507  | 1,225  | 1,199  | 1,136  | 16,204  |
|                | Total         | 9,013  | 7,180  | 12,350 | 7,659  | 6,399  | 7,703  | 8,141  | 6,523  | 9,682  | 10,035 | 10,452 | 10,865 | 106,002 |
| Overseas       | U.S.          | 44,376 | 45,790 | 53,213 | 51,014 | 54,531 | 55,168 | 50,389 | 56,407 | 56,335 | 53,772 | 53,327 | 57,764 | 632,086 |
|                | Canada        | 3,058  | 3,315  | 3,167  | 4,318  | 5,246  | 5,790  | 5,133  | 4,392  | 5,448  | 4,796  | 5,188  | 5,115  | 54,966  |
|                | Europe        | 1,301  | 1,670  | 2,637  | 1,708  | 1,966  | 2,544  | 2,042  | 1,719  | 2,475  | 2,276  | 2,255  | 2,257  | 24,850  |
|                | Australia     | 3,601  | 4,054  | 3,852  | 2,511  | 3,564  | 4,920  | 3,553  | 4,706  | 4,302  | 3,603  | 3,825  | 3,623  | 46,114  |
|                | China         | 369    | 632    | 744    | 793    | 1,030  | 1,019  | 548    | 373    | 423    | 527    | 560    | 866    | 7,884   |
|                | Others        | 4,345  | 3,482  | 3,455  | 2,957  | 3,299  | 3,654  | 3,301  | 3,216  | 2,970  | 3,030  | 3,497  | 3,344  | 40,550  |
| Overseas Total |               | 57,050 | 58,943 | 67,068 | 63,301 | 69,636 | 73,095 | 64,966 | 70,813 | 71,953 | 68,004 | 68,652 | 72,969 | 806,450 |
| Global Total   |               | 66,063 | 66,123 | 79,418 | 70,960 | 76,035 | 80,798 | 73,107 | 77,336 | 81,635 | 78,039 | 79,104 | 83,834 | 912,452 |

■CY2024

|                |               | Jan.   | Feb.   | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    | Total   |
|----------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Japan          | Passenger car | 8,117  | 7,035  | 10,022 | 5,824  | 6,492  | 7,375  | 8,820  | 6,690  | 9,390  | 7,616  | 7,925  | 6,326  | 91,632  |
|                | Minicar       | 524    | 175    | 788    | 584    | 871    | 1,202  | 1,232  | 1,057  | 1,403  | 1,387  | 1,511  | 1,156  | 11,890  |
|                | Total         | 8,641  | 7,210  | 10,810 | 6,408  | 7,363  | 8,577  | 10,052 | 7,747  | 10,793 | 9,003  | 9,436  | 7,482  | 103,522 |
| Overseas       | U.S.          | 44,510 | 47,189 | 61,297 | 55,863 | 58,356 | 55,228 | 51,702 | 63,053 | 56,414 | 54,552 | 57,690 | 61,871 | 667,725 |
|                | Canada        | 5,675  | 5,602  | 6,446  | 6,207  | 5,993  | 5,763  | 5,277  | 5,868  | 5,661  | 5,365  | 5,522  | 4,664  | 68,043  |
|                | Europe        | 1,779  | 1,844  | 2,483  | 2,018  | 1,881  | 2,050  | 1,643  | 1,475  | 2,100  | 1,882  | 2,075  | 1,954  | 23,184  |
|                | Australia     | 3,068  | 3,802  | 3,766  | 3,246  | 3,401  | 4,460  | 3,601  | 3,004  | 3,169  | 3,116  | 3,002  | 2,969  | 40,604  |
|                | China         | 321    | 174    | 463    | 220    | 243    | 291    | 447    | 160    | 237    | 348    | 410    | 321    | 3,635   |
|                | Others        | 3,707  | 2,813  | 3,114  | 2,574  | 2,514  | 2,884  | 3,103  | 2,999  | 2,526  | 2,797  | 2,792  | 3,222  | 35,045  |
| Overseas Total |               | 59,060 | 61,424 | 77,569 | 70,128 | 72,388 | 70,676 | 65,773 | 76,559 | 70,107 | 68,060 | 71,491 | 75,001 | 838,236 |
| Global Total   |               | 67,701 | 68,634 | 88,379 | 76,536 | 79,751 | 79,253 | 75,825 | 84,306 | 80,900 | 77,063 | 80,927 | 82,483 | 941,758 |

■CY2025

|                |               | Jan.   | Feb.   | Mar     | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    | Total   |
|----------------|---------------|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Japan          | Passenger car | 7,001  | 9,267  | 11,963  | 6,561  | 6,338  | 7,126  | 8,577  | 6,683  | 11,453 | 7,001  | 6,899  | 6,741  | 95,610  |
|                | Minicar       | 1,223  | 1,184  | 1,319   | 1,002  | 1,241  | 1,756  | 1,215  | 1,109  | 1,714  | 1,399  | 1,080  | 1,445  | 15,687  |
|                | Total         | 8,224  | 10,451 | 13,282  | 7,563  | 7,579  | 8,882  | 9,792  | 7,792  | 13,167 | 8,400  | 7,979  | 8,186  | 111,297 |
| Overseas       | U.S.          | 46,354 | 49,125 | 71,478  | 56,011 | 52,292 | 46,515 | 54,035 | 61,220 | 46,007 | 51,036 | 52,081 | 57,437 | 643,591 |
|                | Canada        | 5,289  | 5,499  | 7,397   | 8,711  | 7,101  | 5,515  | 5,316  | 5,170  | 5,102  | 5,422  | 5,048  | 5,383  | 70,953  |
|                | Europe        | 3,783  | 1,415  | 2,361   | 1,322  | 1,540  | 1,990  | 1,449  | 1,174  | 1,602  | 1,328  | 1,502  | 2,065  | 21,531  |
|                | Australia     | 2,924  | 3,511  | 3,201   | 2,431  | 3,233  | 4,610  | 3,264  | 3,202  | 3,503  | 2,908  | 3,007  | 3,211  | 39,005  |
|                | China         | 186    | 200    | 264     | 237    | 240    | 250    | 205    | 208    | 228    | 209    | 178    | 175    | 2,580   |
|                | Others        | 3,637  | 2,740  | 3,008   | 2,563  | 2,727  | 2,701  | 2,740  | 2,875  | 3,004  | 3,065  | 2,836  | 3,020  | 34,916  |
| Overseas Total |               | 62,173 | 62,490 | 87,709  | 71,275 | 67,133 | 61,581 | 67,009 | 73,849 | 59,446 | 63,968 | 64,652 | 71,291 | 812,576 |
| Global Total   |               | 70,397 | 72,941 | 100,991 | 78,838 | 74,712 | 70,463 | 76,801 | 81,641 | 72,613 | 72,368 | 72,631 | 79,477 | 923,873 |

■CY2026

|                |               | Jan.   | Feb.   | Mar    | Apr    | May    | Jun    | Jul | Aug | Sep | Oct | Nov | Dec | Total   |
|----------------|---------------|--------|--------|--------|--------|--------|--------|-----|-----|-----|-----|-----|-----|---------|
| Japan          | Passenger car | 6,259  | 6,904  | 7,437  | 8,442  | 6,359  | 6,829  |     |     |     |     |     |     | 42,230  |
|                | Minicar       | 1,532  | 1,419  | 1,517  | 1,297  | 921    | 1,025  |     |     |     |     |     |     | 7,711   |
|                | Total         | 7,791  | 8,323  | 8,954  | 9,739  | 7,280  | 7,854  |     |     |     |     |     |     | 49,941  |
| Overseas       | U.S.          | 42,157 | 45,113 | 54,680 | 52,733 | 57,748 | 54,909 |     |     |     |     |     |     | 307,340 |
|                | Canada        | 5,061  | 5,022  | 5,608  | 6,336  | 6,246  | 6,485  |     |     |     |     |     |     | 34,758  |
|                | Europe        | 1,186  | 1,590  | 2,318  | 1,615  | 2,000  | 2,442  |     |     |     |     |     |     | 11,151  |
|                | Australia     | 2,336  | 2,656  | 2,691  | 2,054  | 2,178  | 2,902  |     |     |     |     |     |     | 14,817  |
|                | China         | 112    | 102    | 164    | 131    | 112    | 144    |     |     |     |     |     |     | 765     |
|                | Others        | 2,698  | 2,222  | 2,692  | 2,256  | 2,450  | 2,755  |     |     |     |     |     |     | 15,073  |
| Overseas Total |               | 53,550 | 56,705 | 68,153 | 65,125 | 70,734 | 69,637 |     |     |     |     |     |     | 383,904 |
| Global Total   |               | 61,341 | 65,028 | 77,107 | 74,864 | 78,014 | 77,491 |     |     |     |     |     |     | 433,845 |