

Seismic centralizes multi-cloud access with Delinea Runtime Authorization

How Seismic unified access across the clouds its acquisitions introduced and cut waits from days to minutes

✓ Challenges

Seismic's growth through acquisition brought fragmentation: more tools, more policies and more environments. Each acquisition introduced a new cloud provider, making it hard to standardize access controls and policy management.

Operating across four clouds (IBM, Azure, AWS and GCP) made it difficult to manage access to Seismic's diverse infrastructure. Each provider had its own approach to access management, and there was no centralized way to oversee permissions, which were not standardized across clouds. That made it difficult to tailor access to specific groups.

The engineering team responded with a two-year strategy to consolidate and unify its environments, with a key focus on finding a unified role-based access control (RBAC) solution. The team also needed more granular controls, particularly to meet its customers' strict security requirements. That meant managing permissions across multiple clouds (AWS, GCP and Azure), and a wide range of technologies (MS SQL Server, Azure SQL, Postgres, Redis, MongoDB and Kubernetes). The strategy led Seismic to Delinea runtime authorization.

Before Delinea runtime authorization, it could take days for a user to get access to resources, causing inefficiency, user frustration and manual overhead.

Background

Seismic, a global leader in enablement, helps organizations engage customers, enable teams and ignite revenue growth. The Seismic Enablement Cloud™ gives customer-facing teams the right skills, content, tools and insights to grow and win. The company employs more than 1,500 people, and its infrastructure spans AWS, Azure and GCP.





...Getting us to a place where we could have Just-in-Time, Least Privileged Access [made all the difference], we really couldn't do it without a solution like [Delinea runtime authorization] StrongDM."

→ Tom Wojtalewicz, Director of Engineering,
Site Reliability Engineering, Seismic

✓ Solution

Delinea runtime authorization gave Seismic secure, centralized access management across its multi-cloud environment. Seismic could now automate access requests and grant just-in-time access, so the right people received the right access only when they needed it. This helped Seismic apply the principle of least privilege (PoLP) across all of its critical infrastructure.

Any change brings some initial friction, but Seismic found Delinea runtime authorization's user-friendly interface and the Delinea support team made adoption smooth. Seismic's experience with the Delinea support team stood out as one of its best among the many vendors Seismic works with. Working closely with Delinea engineers on specific issues, especially with less mature technologies, reinforced the partnership.

Tom Wojtalewicz, Director of Engineering, says he has always been impressed with the Delinea support team. Seismic works with 20 or 30 vendors, and he considers Delinea by far the easiest to work with on reliability, support and new features.

✓ Result

With Delinea runtime authorization, access requests that once took days are now fulfilled in minutes. Automating access requests across AWS and Seismic's other clouds, especially during onboarding, has been key to its ability to scale quickly.

Seismic serves thousands of customers with strict security and compliance requirements, and it operates under frameworks such as SOC 2 and ISO 27001. Using Delinea runtime authorization's audit logs and session recordings, Seismic's InfoSec, Security and Privacy teams can collaborate efficiently on auditing and compliance.

Wojtalewicz cites compliance and auditing as another benefit. Seismic can share data from Delinea runtime authorization with auditors to show that access is temporary and within defined limits. Roles can also be made more granular by geography, demonstrating that people in one location are not accessing data from another.

Delinea runtime authorization has automated Seismic's access management, unified controls across its cloud infrastructure and simplified compliance. It has addressed Seismic's immediate access management challenges and positioned the company for sustained growth and stronger security.

Delinea is an identity security platform governing what AI agents, humans and machines can do, and for how long. Just-in-time authorization extends privileged access management from access to action, cutting standing privilege across on-premise, multi-cloud and ephemeral infrastructure. Its platform scores identity risk and keeps access decisions auditable. Over 9,000 organizations, including two-thirds of the Fortune 100, rely on Delinea. Learn more at delinea.com